

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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P 110750Z SEP 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC PRIORITY 4296

INFO USDOC WASHDC PRIORITY

C O N F I D E N T I A L MOSCOW 12916

USDOC FOR BEWT/ABRAHAMSON AND BEWT/OEA-MEYER

E.O. 11652 GDS

TAGS: ESTC, BEXP, UR

SUBJ: EXPORTING LICENSING PROBLEMS AT INTERORGTEKHNKA-75

REF: STATE 213095

1. EMBASSY IS QUITE CONCERNED OVER POSITION REFTEL CONCERNING
LICENSING OF EQUIPMENT ON DISPLAY AT INTERORGTEKHNKA-75
EXHIBITION.

2. IT HAD BEEN OUR UNDERSTANDING THAT, IN LIGHT OF UNFORTUNATE
EXPERIENCE WITH N/C EQUIPMENT DISPLAYED AT STANKI-74 EXHIBITION,
TWO STEPS WOULD BE TAKEN TO AVOID RECURRENCE:

1) PRE-EXHIBITION SCREENING OF DISPLAY ITEMS WOULD BE MORE
INTENSIVE, WITH RESULT THAT ITEMS LICENSED FOR DISPLAY WOULD, IN
PRINCIPLE, BE EXPEDITIOUSLY LICENSED FOR SALE PROVIDED ACCEPTABLE
END-USER WERE SPECIFIED. LENGTH OF TIME FOR LICENSING STATED
REFTEL WOULD NOT APPEAR TO BE CONSISTENT WITH THIS UNDERSTANDING;

2) ITEMS REQUIRING VALIDATED EXPORT LICENSES (AND IN MOST CASES,
COCOM CLEARANCE) WOULD BE STORED IN MOSCOW PENDING LICENSING
ACTION PROVIDED BONDED CUSTOMS STORAGE COULD BE FOUND. ON
THIS POINT, COMMERCIAL OFFICE WAS ABLE TO OBTAIN FROM CHAMBER OF
COMMERCE 100 SQUARE METERS OF BONDED, ENCLOSED, HEATED STORAGE
SPACE. CHAMBER WAS RELUCTANT TO PROVIDE THIS FACILITY BUT WENT
ALONG WITH COMMERCIAL OFFICE'S REQUEST ON BASIS OF OUR ARGUMENT
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THAT THIS WAS PREFERABLE TO PRACTICE FOLLOWED IN CASE OF STANKI,

WHEN ITEMS IN QUESTION WERE SHIPPED TO HELSINKI FOR STORAGE.
IN TERMS OF COST, MOSCOW STORAGE IS CLEARLY PREFERABLE.

2. EMBASSY URGES THAT OEA RECONSIDER POSITION AGAINST MOSCOW
STORAGE. IF NECESSARY, COMMERCIAL OFFICE IS CONFIDENT THAT WE
COULD ARRANGE FOR PERIDOMIC INSPECTION OF STORAGE AREA TO
ENSURE THAT ITEMS STORED HAVE NOT BEEN REMOVED PRIOR TO ISSUANCE
OF EXPORT LICENSES. IN TERMS OF OVERALL ATMOSPHERE, EMBASSY
HOPES THAT LICENSING CASES ARISING FROM INTERORGTEKHNKA CAN
BE HANDLED EXPEDITIOUSLY. OTHERWISE, VERY POSITIVE IMPACT OF
THIS EXHIBITION, IN TERMS US-SOVIET RELATIONS, WILL BE SUB-
STANTIALLY REDUCED.
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, EXPORT LICENSES, TRADE FAIRS
Control Number: n/a
Copy: SINGLE
Draft Date: 11 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MOSCOW12916
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750314-0753
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750962/aaaaccuo.tel
Line Count: 74
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 75 STATE 213095
Review Action: RELEASED, APPROVED
Review Authority: GarlanWA
Review Comment: n/a
Review Content Flags:
Review Date: 12 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 MAY 2003 by ShawDG>; APPROVED <19 JUN 2003 by GarlanWA>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXPORTING LICENSING PROBLEMS AT INTERORGTEKHNKA-75
TAGS: ESTC, BEXP, UR, US
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006